

> Ringkasan Keuangan / Financial Highlights

Laporan Laba Rugi (Rp Milyar)	2005	2004	2003	2002	2001	Statements of Income (Rp Billion)
Penjualan bersih	4,656.7	4,274.6	3,332.3	3,078.9	2,294.3	Net sales
Laba kotor	722.3	616.0	411.2	515.0	432.8	Gross profit
Laba usaha	300.5	283.4	116.8	238.3	215.4	Income from operations
Laba (rugi) sebelum taksiran pajak penghasilan	237.7	(64.8)	56.6	312.4	(578.5)	Income (loss) before provision for income tax
Laba (rugi) bersih	304.2	(108.0)	69.7	281.4	(600.7)	Net income (loss)
Rata-rata tertimbang jumlah saham beredar (juta saham)	2,189	1,486.8*	1,486.8*	1,486.8*	1,486.8*	Weighted average number of shares (million shares)
Laba (rugi) bersih per saham (Rp)	139.0	(72.6)	46.9	189.3	(404.0)	Net income (loss) per share (Rp)
Laba usaha per saham (Rp)	137.3	190.6	78.6	160.3	144.9	Income from operations per share (Rp)

Neraca (Rp Milyar)	2005	2004	2003	2002	2001	Balance Sheets (Rp Billion)
Jumlah aktiva	4,597.2	3,972.7	3,630.0	3,570.1	3,896.8	Total assets
Jumlah aktiva lancar	1,490.2	1,051.2	953.9	912.1	748.1	Total current assets
Jumlah kewajiban lancar	1,030.5	725.4	1,699.5	1,493.1	2,377.1	Total current liabilities
Hutang jangka panjang	1,483.2	2,943.7	1,639.6	1,819.5	1,480.7	Long-term debt
Hutang sub-ordinasi	-	436.6	397.9	420.2	488.8	Subordinated loan
Hak minoritas atas aktiva bersih anak perusahaan	0.0	0.0	0.0	0.1	0.1	Minority interest in consolidated subsidiaries
Ekuitas - bersih	1,928.6	(348.6)	(253.3)	(334.6)	(599.8)	Equity - net

Rasio - rasio (%)	2005	2004	2003	2002	2001	Ratios (%)
Pertumbuhan penjualan	8.9	28.3	8.2	34.2	(4.9)	Sales growth
Pertumbuhan laba kotor	17.3	49.8	(20.2)	19.0	26.3	Gross profit growth
Pertumbuhan laba usaha	6.0	142.6	(51.0)	10.6	17.8	Operating profit growth
Pertumbuhan laba sebelum taksiran pajak penghasilan	466.7	(214.6)	(81.9)	154.0	(7.2)	Pre-tax profit growth
Pertumbuhan laba bersih	381.8	(254.9)	(75.2)	146.9	(9.0)	Net income growth
Marjin laba kotor	15.5	14.4	12.3	16.7	18.9	Gross profit margin
Marjin laba usaha	6.5	6.6	3.5	7.7	9.4	Operating profit margin
Marjin laba bersih	6.5	(2.5)	2.1	9.1	(26.2)	Net profit margin
Rasio laba terhadap ekuitas	15.8	(31.0)	27.5	84.1	(100.2)	Return on equity
Rasio laba terhadap jumlah aktiva	6.6	(2.7)	1.9	7.9	(15.4)	Return on assets
Rasio lancar	1.4	1.4	0.6	0.6	0.3	Current ratio
Rasio kewajiban terhadap jumlah aktiva	0.6	1.0	1.0	1.0	1.0	Debt to total assets
Rasio kewajiban terhadap ekuitas (1)	1.4	44.1	24.1	40.4	(35.8)	Debt to equity (1)
Umur hutang (hari) (2)	40.6	36.8	38.3	41.9	46.2	Days payable (days) (2)
Umur piutang (hari) (3)	18.2	15.2	22.3	23.6	23.0	Days receivable (days) (3)
Perputaran persediaan (4)	6.9	7.5	7.1	8.0	6.3	Inventory turnover (4)

Keterangan:

- (1) Rasio kewajiban terhadap ekuitas = jumlah kewajiban / (ekuitas + hutang sub-ordinasi + hak minoritas atas aktiva bersih anak perusahaan)
 (2) Umur hutang = (rata-rata hutang usaha + rata-rata hutang lain-lain kepada pihak ketiga) / HPP * 365 hari
 (3) Umur piutang = rata-rata piutang usaha / penjualan bersih * 365 hari
 (4) Perputaran persediaan = HPP / rata-rata persediaan
 * Disajikan kembali dengan memperhitungkan pengaruh pemecahan nilai nominal saham pada bulan Mei 2005

Notes:

- (1) Debt to equity = total debt / (equity + subordinated loan + minority in net assets of subsidiaries)
 (2) Days payable = (average trade account payable + average other payables to third parties) / COGS * 365 days
 (3) Days receivable = average trade account receivables / net sales * 365 days
 (4) Inventory turnover = COGS / average inventory
 * As restated to effect the stock split in May 2005